## BBA CURRICULUM & CREDITS | SPECIALISATION: MARKETING

Unit Code	Subject	Credit	Type of Unit	Pre-requisites or co-requisites	Delivery mode	
Semester 1						
BBA MGT 106	Principles of Management	3	Core	Nil	F2F	
BBA ECO 104	Microeconomics	3	Core	Nil	F2F	
BBA LIB 106	World Cultures	3	Core	Nil	F2F	
BBA MAT 102	Digital Readiness in Business	3	Core	Nil	F2F	
BBA COM 104	Business Communication	3	Core	Nil	F2F	
BBA HRM 103	Foundation Skills 1: Personal & Career Foundations	1	Core	Nil	F2F	
	Total Semester 1 Credits	16				
		Semester	2			
BBA ECO 103	Macroeconomics	3	Core	Nil	F2F	
BBA LIB 107	Sustainability & Corporate Social Responsibility	3	Core	Nil	F2F	
BBA MKT 108	Marketing	3	Core	Nil	F2F	
BBA AI 101	Introduction to AI in Business	3	Core	Nil	F2F	
BBA PRO 104	Regional Immersion Project 1 (RIP 1)	3	Core	Nil	F2F	
BBA LIB 108	Foundation Skills 2: Ethics and Moral Reasoning	1	Core	Nil	F2F	
	Total Semester 2 Credits	16				
		Semester	3			
BBA ORG 203	Organisational Behaviour	3	Core	Nil	F2F	
BBA QTT 207	Statistics	3	Core	Nil	F2F	
BBA OPS 203	Supply Chain, Logistics and Operations Management	3	Core	Nil	F2F	
BBA ACC 204	Financial Accounting	3	Core	Nil	F2F	
BBA BUS 203	Business Disruptive Technology	3	Core	Nil	F2F	
BBA ORG 204	Employability and Practitioner Skills Series 1: Emotional Intelligence	1	Core	Foundation Skills 1 & 2	F2F	
	Total Semester 3 Credits	16				
Semester 4						
BBA FIN 207	Corporate Finance	3	Core	Nil	F2F	
BBA QTT 208	Decision Science & Analytics	3	Core	Statistics	F2F	
BBA QTT 209	Research Methodology	3	Core	Nil	F2F	
BBA DSC 201	Data Science for Business	3	Core	Statistics	F2F	
BBA PRO 205	Regional Immersion Project 2 (RIP 2)	3	Core	Nil	F2F	

BBA HRM 204	Employability and Practitioner Skills Series 2: Leadership, Teamwork, Global Dexterity	1	Core	Foundation Skills 1 & 2; Employability and Practitioner Skills Series 1: Emotional Intelligence	F2F
	Total Semester 4 Credits	16			
		Semester !	5		
BBA HRM 306	Strategic Human Resources Management	3	Core	Nil	F2F
BBA ACC 306	Strategic Cost Accounting	3	Core	Nil	F2F
BBA ENT 306	Foundations of Entrepreneurship	3	Core	Corporate Finance	F2F
BBA MKT 310	Client Relationship Management	3	Elective	Marketing	F2F
BBA MKT 312	AI - Driven Digital Marketing	3	Elective	Marketing	F2F
BBA COM 304	Employability and Practitioner Skills Series 3: Communicating Effectively	1	Core	Foundation Skills 1 & 2 and Employability and Practitioner Skills Series 1 & 2	F2F
	Total Semester 5 Credits	16			
		Semester (	6		
BBA LAW 302	Business Law	3	Core	Nil	F2F
BBA QTT 310	Decision Making	3	Core	Decision Science & Analytics	F2F
BBA QTT 311	Advanced Quantitative Methods & Modeling	3	Core	Statistics	F2F
BBA MKT 311	Sales and Channel Management	3	Elective	Marketing	F2F
BBA PRO 306	Project Management	3	Core	Nil	F2F
BBA BUS 304	Employability and Practitioner Skills Series 4: Innovation, Creativity and Agility	1	Core	Foundation Skills 1 & 2; Employability and Practitioner Skills Series 3: Effective Communication	F2F
	Total Semester 6 Credits	16			
		Semester :	7		
BBA MGT 407	Strategic Management	3	Core	Principles of Management	F2F
BBA MGT 408	Australian Business Environment	3	Core	Macro Economics	F2F
BBA AI 401	Advanced AI in Business	3	Core	Introduction to AI in Business	F2F
BBA MKT 412	Branding & Communications	3	Elective	Marketing	F2F
	Total Semester 7 Credits	12			
		Semester	8		
BBA MKT 415	Cross - Cultural Marketing	3	Elective	Marketing	F2F
BBA MKT 414	Retail Management	3	Elective	Marketing	F2F
BBA CPP 403	Action Learning Project (ALP)	4	Core	Research Methodology, Regional Immersion Project 1 & 2	F2F
	Total Semester 8 Credits	10			
Total for B	BA Course	118			

## BBA CURRICULUM & CREDITS | SPECIALISATION: FINANCE

Unit Code	Subject	Credit	Type of Unit	Pre-requisites or co-requisites	Delivery mode	
Semester 1						
BBA MGT 106	Principles of Management	3	Core	Nil	F2F	
BBA ECO 104	Microeconomics	3	Core	Nil	F2F	
BBA LIB 106	World Cultures	3	Core	Nil	F2F	
BBA MAT 102	Digital Readiness in Business	3	Core	Nil	F2F	
BBA COM 104	Business Communication	3	Core	Nil	F2F	
BBA HRM 103	Foundation Skills 1: Personal & Career Foundations	1	Core	Nil	F2F	
	Total Semester 1 Credits	16				
		Semester	2			
BBA ECO 103	Macroeconomics	3	Core	Nil	F2F	
BBA LIB 107	Sustainability & Corporate Social Responsibility	3	Core	Nil	F2F	
BBA MKT 108	Marketing	3	Core	Nil	F2F	
BBA AI 101	Introduction to AI in Business	3	Core	Nil	F2F	
BBA PRO 104	Regional Immersion Project 1 (RIP 1)	3	Core	Nil	F2F	
BBA LIB 108	Foundation Skills 2: Ethics and Moral Reasoning	1	Core	Nil	F2F	
	Total Semester 2 Credits	16				
		Semester	3	'		
BBA ORG 203	Organisational Behaviour	3	Core	Nil	F2F	
BBA QTT 207	Statistics	3	Core	Nil	F2F	
BBA OPS 203	Supply Chain, Logistics and Operations Management	3	Core	Nil	F2F	
BBA ACC 204	Financial Accounting	3	Core	Nil	F2F	
BBA BUS 203	Business Disruptive Technology	3	Core	Nil	F2F	
BBA ORG 204	Employability and Practitioner Skills Series 1: Emotional Intelligence	1	Core	Foundation Skills 1 & 2	F2F	
	Total Semester 3 Credits	16				
Semester 4						
BBA FIN 207	Corporate Finance	3	Core	Nil	F2F	
BBA QTT 208	Decision Science & Analytics	3	Core	Statistics	F2F	
BBA QTT 209	Research Methodology	3	Core	Nil	F2F	
BBA DSC 201	Data Science for Business	3	Core	Statistics	F2F	
BBA PRO 205	Regional Immersion Project 2 (RIP 2)	3	Core	Nil	F2F	

BBA HRM 204	Employability and Practitioner Skills Series 2: Leadership, Teamwork, Global Dexterity	1	Core	Foundation Skills 1 & 2; Employability and Practitioner Skills Series 1: Emotional Intelligence	F2F
	Total Semester 4 Credits	16			
		Semester !	5		
BBA HRM 306	Strategic Human Resources Management	3	Core	Nil	F2F
BBA ACC 306	Strategic Cost Accounting	3	Core	Nil	F2F
BBA ENT 306	Foundations of Entrepreneurship	3	Core	Corporate Finance	F2F
BBA ACC 306	Financial Statement Analysis	3	Elective	Financial Accounting	F2F
BBA FIN 308	Financial Markets & Institutions	3	Elective	Corporate Finance	F2F
BBA COM 304	Employability and Practitioner Skills Series 3: Communicating Effectively	1	Core	Foundation Skills 1 & 2 and Employability and Practitioner Skills Series 1 & 2	F2F
	Total Semester 5 Credits	16			
		Semester (	6		
BBA LAW 302	Business Law	3	Core	Nil	F2F
BBA QTT 310	Decision Making	3	Core	Decision Science & Analytics	F2F
BBA QTT 311	Advanced Quantitative Methods & Modeling	3	Core	Statistics	F2F
BBA FIN 309	International Finance	3	Elective	Corporate Finance	F2F
BBA PRO 306	Project Management	3	Core	Nil	F2F
BBA BUS 304	Employability and Practitioner Skills Series 4: Innovation, Creativity and Agility	1	Core	Foundation Skills 1 & 2; Employability and Practitioner Skills Series 3: Effective Communication	F2F
	Total Semester 6 Credits	16			
		Semester 7	7		
BBA MGT 407	Strategic Management	3	Core	Principles of Management	F2F
BBA MGT 408	Australian Business Environment	3	Core	Macro Economics	F2F
BBA AI 401	Advanced AI in Business	3	Core	Introduction to Al in Business	F2F
BBA FIN 410	Investment Analysis	3	Elective	Financial Statement Analysis, Corporate Finance	F2F
	Total Semester 7 Credits	12			
		Semester 8	8		
BBA FIN 411	Financial and Risk Modeling	3	Elective	Financial Markets & Institutions, Corporate Finance	F2F
BBA FIN 412	Trading and Portfolio Management	3	Elective	Investment Analysis	F2F
BBA CPP 403	Action Learning Project (ALP)	4	Core	Research Methodology, Regional Immersion Project 1 & 2	F2F
	Total Semester 8 Credits	10			
<b>Total Cred</b>	otal Credits for BBA Course				

## BBA CURRICULUM & CREDITS | SPECIALISATION: ENTREPRENEURSHIP\*

Unit Code	Subject	Credit	Type of Unit	Pre-requisites or co-requisites	Delivery mode	
Semester 1						
BBA MGT 106	Principles of Management	3	Core	Nil	F2F	
BBA ECO 104	Microeconomics	3	Core	Nil	F2F	
BBA LIB 106	World Cultures	3	Core	Nil	F2F	
BBA MAT 102	Digital Readiness in Business	3	Core	Nil	F2F	
BBA COM 104	Business Communication	3	Core	Nil	F2F	
BBA HRM 103	Foundation Skills 1: Personal & Career Foundations	1	Core	Nil	F2F	
	Total Semester 1 Credits	16				
		Semester	· 2			
BBA ECO 103	Macroeconomics	3	Core	Nil	F2F	
BBA LIB 107	Sustainability & Corporate Social Responsibility	3	Core	Nil	F2F	
BBA MKT 108	Marketing	3	Core	Nil	F2F	
BBA AI 101	Introduction to AI in Business	3	Core	Nil	F2F	
BBA PRO 104	Regional Immersion Project 1 (RIP 1)	3	Core	Nil	F2F	
BBA LIB 108	Foundation Skills 2: Ethics and Moral Reasoning	1	Core	Nil	F2F	
	Total Semester 2 Credits	16				
		Semester	· 3			
BBA ORG 203	Organisational Behaviour	3	Core	Nil	F2F	
BBA QTT 207	Statistics	3	Core	Nil	F2F	
BBA OPS 203	Supply Chain, Logistics and Operations Management	3	Core	Nil	F2F	
BBA ACC 204	Financial Accounting	3	Core	Nil	F2F	
BBA BUS 203	Business Disruptive Technology	3	Core	Nil	F2F	
BBA ORG 204	Employability and Practitioner Skills Series 1: Emotional Intelligence	1	Core	Foundation Skills 1 & 2	F2F	
	Total Semester 3 Credits	16				
Semester 4						
BBA FIN 207	Corporate Finance	3	Core	Nil	F2F	
BBA QTT 208	Decision Science & Analytics	3	Core	Statistics	F2F	
BBA QTT 209	Research Methodology	3	Core	Nil	F2F	
BBA DSC 201	Data Science for Business	3	Core	Statistics	F2F	
BBA PRO 205	Regional Immersion Project 2 (RIP 2)	3	Core	Nil	F2F	

BBA HRM 204	Employability and Practitioner Skills Series 2: Leadership, Teamwork, Global Dexterity	1	Core	Foundation Skills 1 & 2; Employability and Practitioner Skills Series 1: Emotional Intelligence	F2F		
	Total Semester 4 Credits	16					
Semester 5							
BBA HRM 306	Strategic Human Resources Management	3	Core	Nil	F2F		
BBA ACC 306	Strategic Cost Accounting	3	Core	Nil	F2F		
BBA ENT 306	Foundations of Entrepreneurship	3	Core	Corporate Finance	F2F		
BBA ENT 307	Commercialisation Strategy	3	Elective	Nil	F2F		
BBA AI 302	No - Code Programming	3	Elective	Introduction to AI in Business	F2F		
BBA COM 304	Employability and Practitioner Skills Series 3: Communicating Effectively	1	Core	Foundation Skills 1 & 2 and Employability and Practitioner Skills Series 1 & 2	F2F		
	Total Semester 5 Credits	16					
		Semester 6	6				
BBA LAW 302	Business Law	3	Core	Nil	F2F		
BBA QTT 310	Decision Making	3	Core	Decision Science & Analytics	F2F		
BBA QTT 311	Advanced Quantitative Methods & Modeling	3	Core	Statistics	F2F		
BBA ENT 308	Entrepreneurial Finance & Fund Raising	3	Elective	Foundations of Entrepreneurship; Commercialisation Strategy	F2F		
BBA PRO 306	Project Management	3	Core	Nil	F2F		
BBA BUS 304	Employability and Practitioner Skills Series 4: Innovation, Creativity and Agility	1	Core	Foundation Skills 1 & 2; Employability and Practitioner Skills Series 3: Effective Communication	F2F		
	Total Semester 6 Credits	16					
		Semester 7	7				
BBA MGT 407	Strategic Management	3	Core	Principles of Management	F2F		
BBA MGT 408	Australian Business Environment	3	Core	Macro Economics	F2F		
BBA AI 401	Advanced AI in Business	3	Core	Introduction to AI in Business	F2F		
BBA MGT 409	Growing Global	3	Elective	Foundations of Entrepreneurship; Commercialisation Strategy; Entrepreneurial Finance and Fund Raising	F2F		
	Total Semester 7 Credits	12					
Semester 8							
BBA ENT 409	Deal Structuring	3	Elective	Foundations of Entrepreneurship; Commercialisation Strategy; Entrepreneurial Finance and Fund Raising; Growing Global	F2F		
BBA ENT 410	Social Entrepreneurship	3	Elective	Foundations of Entrepreneurship	F2F		
BBA CPP 403	Action Learning Project (ALP)	4	Core	Research Methodology, Regional Immersion Project 1 & 2	F2F		
	Total Semester 8 Credits	10					
<b>Total for B</b>	BA Course	118					